



Fact Sheet

INTERNATIONAL TRADE

Convenient Access to Global Markets

STRATEGIC LOCATION IS ONLY HALF THE EXPLANATION for Washington's success in international markets. This state understands international trade and has both the infrastructure and the business services necessary for trading worldwide.

Located in the upper northwest corner of the contiguous United States, we are equidistant between the international markets of Asia and Europe. Washington state is 30 hours closer to Japan and Asian markets by ship than other West Coast ports, with an excellent network of vital and container-friendly ports. Shippers can also speed goods to European markets by taking advantage of a time-saving air route over the North Pole.

Total Washington Exports in 2000

Over \$34 Billion

Top-Line Statistics

Washington is the fifth largest exporter in the United States.

Non-transportation exports grew by eight percent from 1999 to 2000.

Eight of Washington's top ten non-transportation exports grew from 1999 to 2000.

Top Ten Countries for Washington Exports

Japan	\$4.8 billion
Europe	\$3.4 billion
Canada	\$3.0 billion
Germany	\$2.1 billion
China	\$2.0 billion
Korea	\$1.9 billion
Taiwan	\$1.5 billion
Netherlands	\$1.3 billion
Spain	\$1.1 billion
France	\$1.0 billion

Top Three Washington Exports

Transportation Products
\$21 billion

Agricultural Crops
\$2.1 billion

Industrial Machinery
\$1.6 billion

Washington's Rank in Exporting by Continent

Third leading exporter to Asia.

Third leading exporter to European Union.

Third leading exporter to Africa.

Washington's Rank in Exporting by Country

Second leading exporter to Japan.

Second leading exporter to Mainland China.

Second leading exporter to Germany.